

# MIDWEST MARKET SOLUTIONS, INC

“THE LEADING EDGE IN COMMODITIES”

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## THE MGEX WEEKLY NEWSLETTER

March 12, 2018

By: Brian Hoops, President  
Midwest Market Solutions, Inc.

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# WHEAT



## ANALYSIS

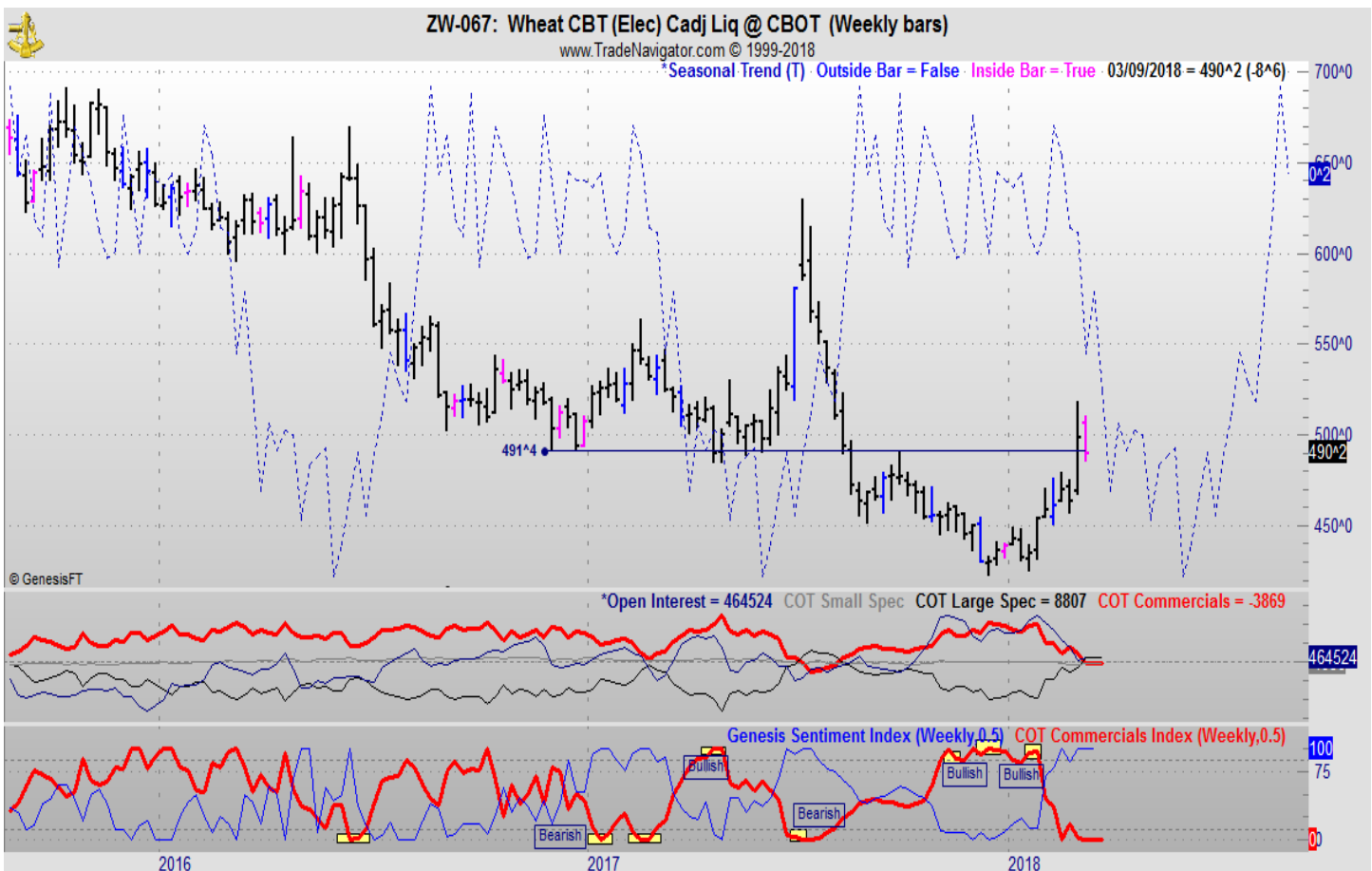
For the week, Chicago wheat closed \$.08 3/4 lower; Kansas City wheat closed \$.13 1/4 lower and Minneapolis wheat \$.02 3/4 lower.

Weekly export sales for all wheat showed a total of 15.7 mb (428,400 mt) with 14.4 mb (391,500 mt) for the 2017-2018 marketing year. This puts total marketing year sales at 809.3 mb, 12% below the previous marketing year. Kansas only improved 1% g/e to 13% g/e, but poor to very poor increased from 49% to 50%. Oklahoma improved 2% to 6% g/e while Texas improved from 4% to 10% g/e. The monthly supply/demand report was slightly bearish as wheat stocks were increased 25 mb to 1.034 bb as the export profile was reduced by 25 mb due to slow demand trends. It is clear that if wheat prices are to continue to rally, it will be on the strength of additional supply issues. In the month of March, growing conditions for the U.S. winter wheat will be the main driving force for prices. The winter wheat crop that is lying dormant makes up approximately 67% of our exportable wheat. Winter wheat's growing cycle begins in March and the market will remain sensitive to weather issues. Low crop ratings will rally prices during a supply market, but will drive foreign buyers away due to the poor quality of the wheat, especially if other foreign countries have wheat to sell

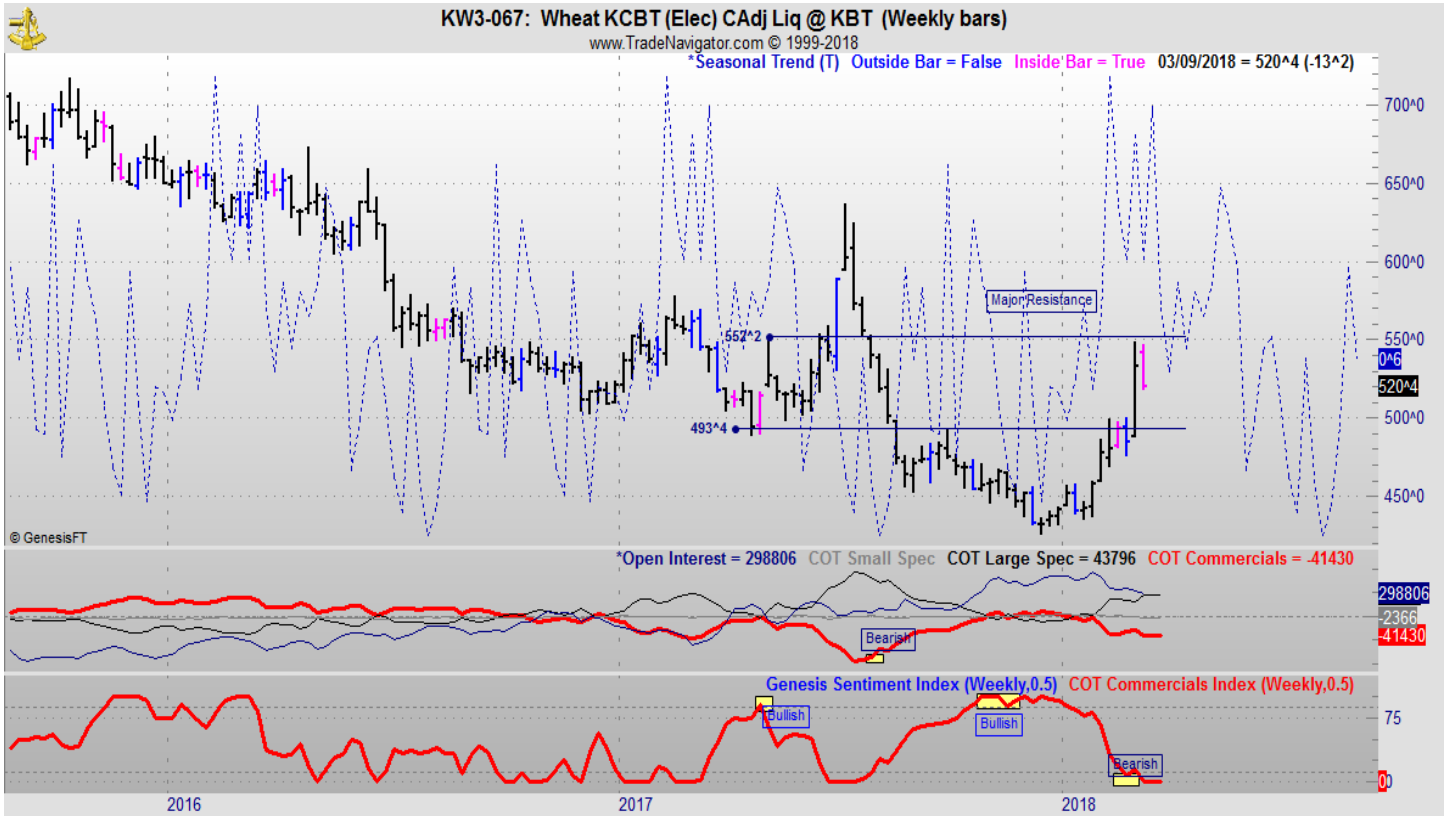
## STRATEGY & OUTLOOK

Producers should look to sell cash inventory and begin new crop sales on this rally.

### WEEKLY CHICAGO



## WEEKLY KANSAS CITY



## WEEKLY MINNEAPOLIS



## **COMPANY INFORMATION**

Midwest Market Solutions is the leading edge in commodity marketing and trading. Midwest Market Solutions was established in March of 2002 and is a full-service commodity brokerage and marketing advisory service, clearing through R.J. O'Brien. The firm specializes in individual trading strategies for the investor, personalized marketing programs for individual farm operations as well as full-service and discount broker services. The home office is located in Springfield, Missouri with branch offices in Yankton, South Dakota; Storm Lake, Iowa; Pocahontas, Iowa; Thief River Falls, Minnesota; Roseau, Minnesota; Omaha, Nebraska; Verona, North Dakota; Ennis, Montana and Watseka, Illinois. Midwest Market Solutions is committed to providing clients with the best information and service as possible. Midwest Market Solutions provides clients with written newsletters, trade research and hedging as well as trading advice.

Brian Hoops is President and Senior Market Analyst of Midwest Market Solutions, Inc. Brian can frequently be heard on radio stations across the country including KAYL, KKIA, Ag News 890, Red River Farm Network, Your Ag Network, WHO Big Show and Commodity Wrap on Sirius XM radio. Brian can also be heard daily on the DTN doing his own market commentary program, seen as a frequent guest on RFD-TV as well as the Minneapolis Grain Exchange marketing hotline. Brian also writes several newsletters that are published throughout the Plains and the Midwest, covering the states of Iowa, Minnesota, North and South Dakota, Nebraska, Kansas, Montana, Wisconsin, Wyoming and Idaho. Brian has been quoted in the Wall Street Journal, Bloomberg, Reuters and Dow Jones newswires and U.S. Farm Report.

### **Services available at Midwest Market Solutions:**

- |                                 |                                      |                         |
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